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**Operations Leaders Learn About the Benefits of Going Lean from Ingersoll Rand at Association for Manufacturing Excellence Conference**

***Keith Sultana and Mark Donovan share insights for adopting Lean and lessons from their company’s journey***

**Chicago, Oct. 15, 2012** – Now more than ever, the pressure to do more with less is felt across industry sectors. Companies that view Lean as a growth strategy can transform into a more efficient business. A Lean process enables companies to focus on value-added vs. non value-added systems that ultimately create operational efficiencies.

**Keith Sultana, vice president, global integrated supply chain** for Trane and Thermo King, brands of Ingersoll Rand, and **Mark Donovan**, **integrated supply chain operational excellence leader** for Trane and Thermo King, will co-present at the Association for Manufacturing Excellence (AME) conference on Tuesday, Oct.16 in Chicago.

Trane is a leading global provider of indoor comfort systems and services. Thermo King is a manufacturer of transport temperature control solutions for a variety of mobile applications.

Sultana and Donovanwill discuss how adopting Lean is critical to develop a value stream that helps run facilities efficiently, meets high performance expectations and provides superior results. They will share lessons from the Ingersoll Rand journey to leaner, more efficient operations, including how to:

* Make the business case for choosing Lean
* Establish strong leadership buy-in that is modeled daily through standard work
* Build one solid foundational business operating system
* Assign the best people to culture-changing roles
* Recognize that Lean is a transformational program to grow and improve the business

**Presentation Details**

What: The Journey to Go Lean: Transforming your Operations in a Global Economy

When: Tuesday, Oct. 16 at 9:30 a.m.

Where: Sheraton Chicago Hotel & Towers – Sheraton Ballroom V, Level 4

Conference Website: http://www.ameconference.org

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**About the Association for Manufacturing Excellence Conference**

The Association for Manufacturing Excellence (AME) is the premier organization for the exchange of knowledge in enterprise excellence. Members come together to explore Lean thinking and other enterprise improvement methods, exchange best practices and network. This annual event offers a unique opportunity to get a deeper understanding of Lean principles and how they can be successfully applied in the work environment.

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**About the Speakers**

**Keith Sultana** is vice president, global integrated supply chain (ISC), for the Climate Solutions sector of Ingersoll Rand. Climate Solutions is comprised of the industry-leading Thermo King and Trane brands. Sultana has supply chain responsibility for the factories and direct material spending. He is also responsible for global sourcing. Over a 22-year career, Keith has handled supply chain operations in more than 20 countries on six continents. Prior to joining Ingersoll Rand, he spent 17 years with General Electric. Keith earned his bachelor’s degree in mechanical engineering from Michigan State University.

**Mark Donovan** is the integrated supply chain (ISC) operational excellence leader for the Climate Solutions sector of Ingersoll Rand. Climate Solutions is comprised of the industry-leading Thermo King and Trane brands. He is responsible for developing and implementing an operational excellence strategy for ISC and acts as the change agent for process improvement and Lean manufacturing implementation and practices. Throughout his 25 years of experience, Donovan’s diverse expertise in Lean and engineering has helped companies improve production efficiency and streamline operations. Donovan earned his bachelor’s degree in chemical engineering from Clemson University and a master’s degree in the executive management program at the Georgia Institute of Technology.

**About Ingersoll Rand**

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® —work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. We are a $14 billion global business committed to a world of sustainable progress and enduring results.For more information, visit www.ingersollrand.com.