News Release

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Gillette Manufacturing Facility in Łódź Significantly Lowers Energy Use and Increases Reliability

Trane to present leading safety razor manufacturer with "Energy Efficiency Leader Award"

Warsaw (Sept. 28, 2011) – Trane, a leading global provider of indoor comfort systems and services and a brand of Ingersoll Rand, is presenting The Procter & Gamble Co. (NYSE: PG) with its "Energy Efficiency Leader Award" to recognize the company's commitment to improving building performance and sustainability based on the results of the Gillette plant in Łódź, Poland. The Gillette plant is one of only a few manufacturing facilities worldwide to receive this award.

The Gillette plant in Łódź, the world's largest Gillette razor manufacturing, packaging and warehousing facility and a division of Procter & Gamble Co. (P&G), a leading global consumer goods manufacturer, has completed energy saving infrastructure upgrades that significantly reduce energy use and increase uptime and reliability. The improvements also provide a safer, more comfortable and more productive environment for workers in the company's manufacturing facility.

Infrastructure upgrades, completed in August 2010, have already saved hundreds of thousands of PLN in energy costs at the Gillette plant in Łódź. Leaders selected a comprehensive, high efficiency solution that replaced the facility's chilled water plant management system and controls. They expect to recoup their investment in infrastructure upgrades a little more than two years after completion.

Prior to selecting the infrastructure upgrades, Trane and Gillette used Trace™ 700 energy modeling software to weigh the merits of potential solutions with a lifecycle analysis model. Based on the results, Gillette chose solutions that would best fit their needs and would provide the critical stable temperature levels required to optimize production levels and comfort within the facility.

The upgraded systems provide better capacity control and the critical system reliability needed to maintain strict temperature control within the plant. The plant also committed to a continuous service and maintenance agreement to further reduce system inefficiencies and to prevent unplanned downtime.

Other efficiency improvements included implementation of variable flow drives and dry coolers for optimal performance. Upgrades also included extension of the free-cooling feature, which enables the ambient cold to be used for the cooling process, limiting the need to operate in compressor mode and reducing energy use.

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Details of the award presentation:

- P&G will be recognized at an award presentation that will take place on Sept. 29 at 11:45 a.m. at the Gillette manufacturing facility in Łódź, ul. Nowy Józefów 70.
- Manlio Valdes, president of the Climate Solutions sector (Thermo King and Trane) in the Europe, Middle East, India and Africa region for Ingersoll Rand, will present the award to Stefan Wysocki, technical services manager at the plant.

"P&G is committed to environmental sustainability, and since 2002 our global energy usage is down 50 percent at our operational sites," said Wysocki. "We are constantly looking for ways to positively influence energy efficiency levels, to help our business and to positively impact the environment."

The completed upgrades are a key step in creating a high performance building, which takes a holistic-building approach to performance while creating spaces that are comfortable, safe, healthy and efficient. High performance buildings meet specific standards for energy and water consumption, system reliability and uptime, environmental compliance, occupant comfort and other factors. All standards are set to deliver established outcomes that help building owners and occupants achieve their business objectives.

P&G's commitment to environmental sustainability is inspired by its purpose of touching and improving lives for now and for generations to come. These efforts help the company reach its goal of reducing energy usage per unit production by 20 percent from 2007-2012, which it is on track to deliver. The company has also committed to a long-term environmental sustainability vision which includes powering all plants with 100 percent renewable energy.

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Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a $14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

Trane High Performance Buildings

Trane creates innovative high performance buildings using unique methodology that combines financial, operating and energy analysis with specialized service offers and available financing. High performance buildings are safe, comfortable and efficient. They meet specific standards for energy and water use, system reliability and uptime, environmental compliance, occupant comfort and safety, and other success factors. High performance buildings help owners and occupants be more productive and achieve their business missions by using design and operating standards that are created, measured and continually validated to deliver established outcomes within specified tolerances. For more information about high performance buildings, visit www.trane.com/highperformancebuildings.