NEWS RELEASE

March 19, 2014 – Boston, MA - Bostonia Partners Makes Key Hire of Scott J. Foster, Major Addition to Bostonia's Federal Energy and Infrastructure Finance Practice

Bostonia Partners LLC has announced that Scott J. Foster has joined the firm as a Managing Director. Mr. Foster is a proven leader in federal infrastructure finance, having completed over \$4 billion of financings covering all asset classes essential to the U.S. Government. Mr. Foster will be based out of Alexandria, Virginia and will play a key role in the continued market leadership of Bostonia's federal energy and infrastructure finance practice.

Mr. Foster brings over 20 years of experience in federal contract finance to Bostonia. Marquee projects spearheaded by Mr. Foster over the course of his career include: commercial scale biomass cogeneration for DOE's Savannah River Site, biomass gasification for Oak Ridge National Laboratory (ORNL), renewable Energy Savings Agreement (ESA) to lower the cost of power for the U.S. Coast Guard in Puerto Rico, renewable ESA to reduce energy costs for the U.S. Army in Texas, financing for submarine Fiber Optic System for US Army Kwajalein Atoll (USAKA), and financing for DOE's ORNL Titan Cray supercomputer project, the most powerful computer in the U.S. and second most powerful in the world. In addition to his in-depth understanding of government financing and complex financial transactions, Mr. Foster brings to Bostonia many long-standing relationships with customers, vendors, Energy Services Companies (ESCOs), utilities, government officials, developers, and investors.

Most recently, Mr. Foster was Senior Vice President and Managing Director of the Federal Business Unit at Hannon Armstrong Sustainable Infrastructure ("HASI") where he was responsible for directing the origination and financing of energy efficiency projects, renewable energy investments, information technology and telecommunications programs, transportation, modular buildings, and other federal government projects. Prior to HASI, Mr. Foster worked with GE Capital as Vice President of Vendor Financial Services.

Mr. Foster holds a BA and MBA from Marymount University in Arlington, Virginia, is a Certified Public Accountant, and has served in the Virginia Army Reserve National Guard, Minnesota Army Reserve National Guard, and the U.S. Navy/Naval Security Group. Mr. Foster is the Co-Vice Chair of the ABA Government and Private Sector Innovations – Securitization and Commercial Innovation Committee and is a frequent speaker on financing government infrastructure projects at meetings of GovEnergy, FUPWG, AGLF, ELFA, ACORE, GreenGov, NAESCO, Infocast, and at other conferences and seminars. In addition, Mr. Foster has provided Federal Energy Management Program (FEMP) training to key government management personnel covering alternative investment structures and risks for financing renewable energy and energy efficiency projects, including Energy Savings Performance Contracts (ESPCs) and Utility Energy Service Contracts (UESCs).

About Bostonia Group

Bostonia Group is an investment bank headquartered in Boston, Massachusetts, consisting of the following companies: Bostonia Partners, which provides investment banking services to its

corporate, municipal and federal clients and Bostonia Global Securities, the broker-dealer, which offers equity and fixed income products and services to institutional investors. In total, Bostonia has originated and placed over \$10 billion of financings in the real estate, contract finance, and energy sectors. Bostonia Global Securities is a member of FINRA and the Municipal Securities Rulemaking Board.

Bostonia has financed over \$2 billion in federal, municipal and commercial energy efficiency, distributed generation and renewable energy projects. Bostonia financed the largest solar PV system operating on U.S. Army land for which Bostonia serves as the solar asset owner. In addition, Bostonia has completed the largest-ever international and domestic Federal energy savings projects, a \$102 million co-generation project for the U.S. Navy at Yokosuka Naval Base, Japan and a \$213 million co-generation and microgrid project for the Food and Drug Administration's White Oak Campus. Bostonia has also provided financing for some of the largest real estate federal government real estate projects, including \$286 million for the NOAA Headquarters at Silver Spring Metro Center, \$131 million for the NIAID Headquarters, a confidential amount for the Dulles Discovery Campus, and \$340 million for the Army Lodging Fund and Hospitality Cash Management Fund. Further information on Bostonia and the firm's transactions is available at <u>www.bostonia.com</u>.

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