

NAESCO Federal Market Workshop March 2020



# History of Energy Performance Contracting in VA

1990's-early 2000's	<ul> <li>VA ESPCs and UESCs awarded by local VA contracting office or Army Corp of Engineers contracting authority</li> <li>Lack of centralized documentation and oversight</li> <li>Fewer protections for VA facilities</li> </ul>
2003	OAEM established as centralized program & policy office for all energy conservation activities  VA leadership placed a moratorium on new ESPCs until program office could be established  No ESPCs awarded from October 2003 until April 2012
2008	<ul> <li>Centralized ESPC and UESC program created within EMP to leverage specialized alternative financing and procurement knowledge</li> <li>EMP is the program office and PCAC is the contracting center of excellence for all ESPCs and UESCs across VA</li> </ul>
2016	•U.S. Supreme Court ruling on <i>Kingdomware</i> resulted in updates to VA procurement policies •VA created the first set-aside ESPC for SDVOSBs
2018	First SDVOSB set-aside ESPC awarded in White River Junction, VT
2020	Anticipate release of IDIQ for SDVOSB set-aside ESPCs.



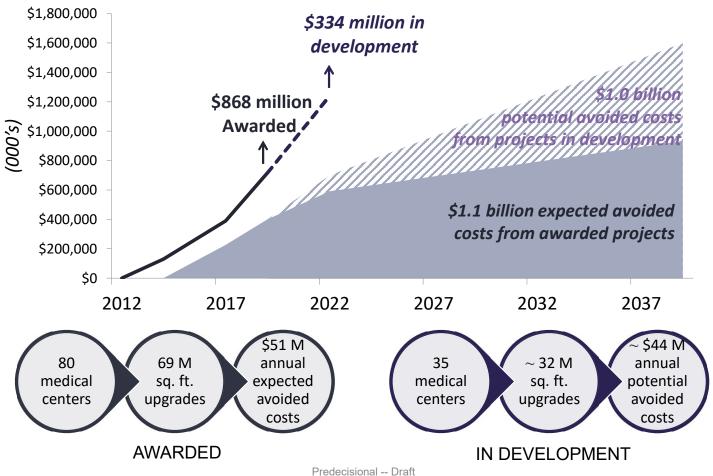
Predecisional -- Draft

### **VA ACHIEVEMENTS**

### FY 2019 Data (Preliminary/not yet approved by DOE)

VA Mission Increase	
Number of Employees vs. 2008	+ 52%
Patient Load (Visits Per Day) vs. 2008	+ 41%
Energy and Water Performance	
Energy Intensity (MBtu/GSF) vs. 2003 baseline	- 28.5%
Potable Water (Gal/Sq.Ft) vs. 2007 baseline	- 34.5%
Renewable Electricity Used as % of Total Electricity Consumption	10.5%

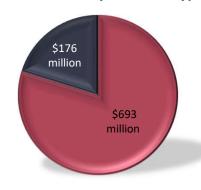
### VA ENERGY PERFORMANCE CONTRACTING





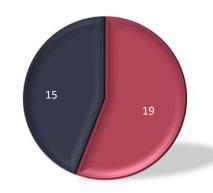
### BY THE NUMBERS

#### **Award Value by Contract Type**

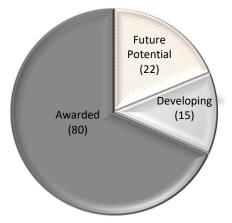


**■** ESPC **■** UESC

#### **Number of Awarded Contracts**



#### **VA Medical Centers with ESPCs/UESCs**



### VISN 7 ESPC HIGHLIGHTS

- 10 medical centers across 3 states developed in 1 phase
  - Atlanta, Augusta Uptown, Augusta Downtown, Birmingham, Charleston, Columbia, Dublin, Montgomery, Tuscaloosa, Tuskegee
  - All in design/construction
- \$105.9 million of facility upgrades including:
  - PV installation
  - Boiler plant improvements
  - · Chiller upgrades
  - Transformer upgrades





Central Alabama VA Healthcare System, Tuskegee, AL



Atlanta VA Medical Center Atlanta, GA



Ralph H. Johnson VA Medical Center, Charleston, SC

### VISN 21 UESC HIGHLIGHTS

- 7 medical centers across No. California developed in 5 phases
  - Fresno, Martinez, Mather, McClellan, Menlo Park, Livermore, San Fran
  - 6 facilities in design/construction, 1 facility nearing award
- Appx \$38 million of facility upgrades including:
  - · Boiler replacements and retrofits to meet CA air quality regs
  - · Increasing PV capacity
  - · Chiller replacements
  - HVAC work
  - Steam trap replacement



San Francisco VA Medical Center



Menlo Park Division — VA Palo Alto Health Care System



Livermore Division – VA Palo Alto Health Care System



## **THANK YOU**

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