

GSA ESPC/UESC PROGRAM UPDATE

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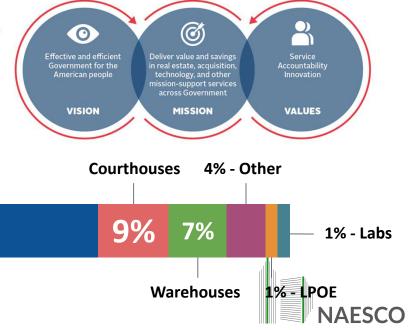
GSA Portfolio



- Buildings are a Critical Focus
- 8,746 Owned or Leased Assets 183.8 Million SqFt Ow
 184.7 Million SqFt Leased

78% - Offices

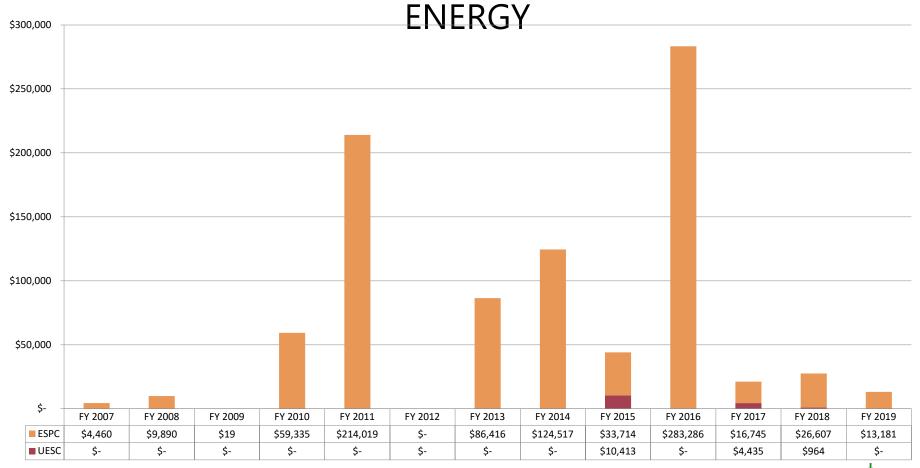
- 1.1 Million People
- Replacement Value: \$90.7 Billion
- Revenue: \$10.1 Billion/Year





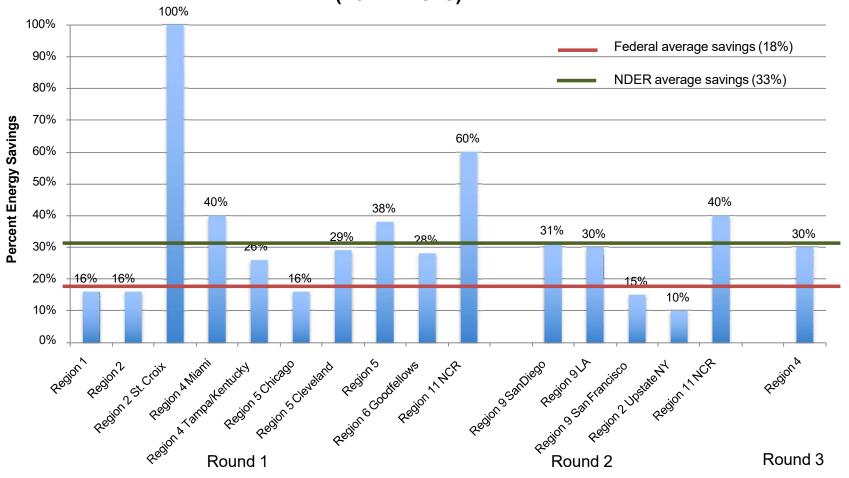
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GSA INVESTMENT IN ENERGY EFFICIENCY AND RENEWABLE





GSA NDER Program Results (2012 - 2018)



GSA ESPC/UESC STATUS

- Round 4 NOO was issued on January 28, 2019
- Almost 6 Million square feet
 - 2 buildings at NCR (almost 3 Million sqft)
 - 6 border stations at R7 (580,000 sqft)
 - 9 buildings in R4 (2.5 Million sqft)
- Currently starting IGAs

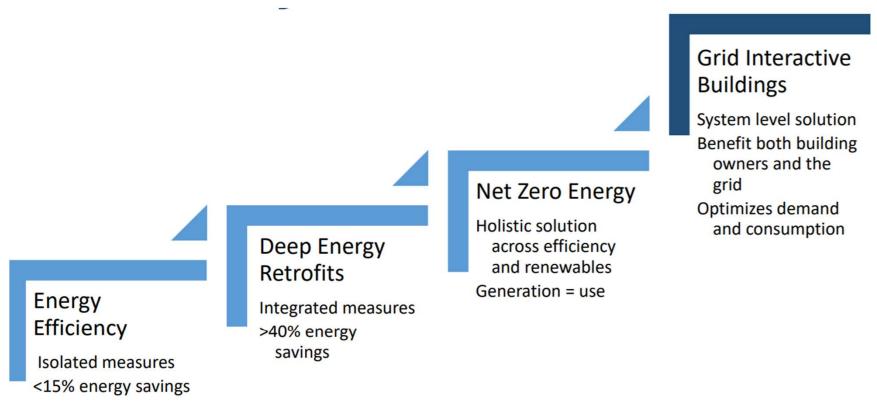




- R7 UESC projects Almost 7 Million feet
 - 5 buildings in Oklahoma
 - 26 buildings in East Texas, Arkansas
 - 10 buildings in New Mexico
- R4 UESC projects Approximately 3.5 Million square feet
 - 11 buildings in Georgia
 - 4 buildings in Georgia
 - 4 building in Alabama
- R9 UESC projects Approximately 1.3 Million square feet
 - 3 buildings in California



EVOLUTION OF GREEN BUILDINGS



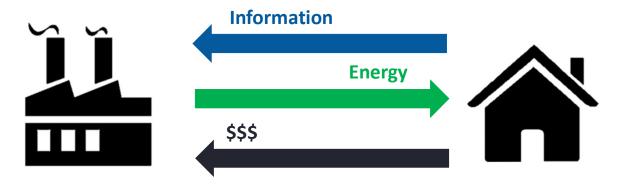
BENEFITS BEYOND TYPICAL RETROFITS

Address Deferred Retrofit Update equipment Maintenance Cost savings, energy consumption and demand **Energy Cost** Savings savings **Improves** Increased energy productivity, less downtime, Occupant Integrative Design less interruptions, more productive occupants Satisfaction Every kWh saved is one you don't have to pay for Increases Resilience and and one that you don't have to back-up **Energy Security** > 2X benefit Less generation, transmission and distribution **Grid benefits** infrastructure to build and maintain



GRID-INTERACTIVE EFFICIENT BUILDINGS

Business as Usual



Grid-interactive Efficient Buildings

