

LFE EV Solutions Business Opportunity White Paper



November 3, 2021: As LFE enters its 10th year of business, a new and exciting opportunity is evolving in providing location charging stations for Electric Vehicles. Many of our existing ESCO and Distributor customers are quickly jumping into to this market. For Distributors, the ability to provide EV chargers and all associated electrical materials and for ESCOs, the opportunity to leverage utility rebate programs and include EV charging into their portfolio of end-customer solutions.

LFE EV has local, regional, and national relationships and is facilitating the following services for our ESCO and Distributor partners.

- ***breezEV*** Level 2 chargers by **RemPhos**, a Light Efficient Design company.
- Partnership with AmpUp OCCP billing and station management software.
- Regional & National network of qualified and experienced EV installers.
- EV annual O&M program for all NE states, NJ and NY including Burroughs.

About LFE Solutions

LFE (Lighting for ESCOs) Solutions, Inc. was formed in January of 2013 to provide technical lighting and controls solutions to the ESCO. LFD (Lighting for Distributors) was formed in 2015 to serve electrical distribution in the 6 New England states. In 2018, LFE PSG (Professional Services Group) was formed to provide service solutions for multi-site and national lighting project and installation. In 2020, the LFE Protect line card was created for bacterial and disinfection lighting and PPE solutions.

