

9th ANNUAL NAESCO FEDERAL MARKET WORKSHOP

Meeting Enhanced Energy Consumption Reduction and Performance Objectives at Federal Facilities through Strategic Use of ESPCs and UESCs

March 18, 2014

Agenda

- 8:00 am – 8:30 am **Registration and Continental Breakfast**
- 8:30 am – 8:45 am **Welcome and Opening Remarks**
- Pam Maines**, Vice President of Sales, Pepco Energy Services
David Weiss, Partner, Bywater Partners, LLC and
Chairman, NAESCO
- 8:45 am – 9:15 am **How the Rapidly Shifting Economics Underlying Production and Transport of Coal, Natural Gas, and Oil May Affect the Market for Energy Efficiency and Renewable Energy**
- The Honorable Branko Terzic**, Executive Director, Deloitte
Center for Energy Solutions
- 9:15 am – 10:30 am **Achieving Federal Energy Savings and GHG Mandates**
- Reviewing Federal ESPC initiative implementation status report and projecting impact of the President’s extension of initiative beyond original deadline
 - Totaling up the ESPC and UESC contract awards and project pipeline
 - Turning agency commitment into projects
 - Overcoming remaining barriers to full achievement of the ESPC investment objectives
 - Lessons from GSA’s deep retrofit pilot project
- Timothy Unruh**, Program Manager, Federal Energy Management Program, U.S. Department of Energy
Richard Kidd, Deputy Assistant Secretary for Energy, Department of the Army
Capt. Kathryn Donovan, Assistant Commander for Public Works, Naval Facilities Engineering Command
Kevin Kampschroer, Director, Office of Federal High, Performance Green Buildings, U.S. General Services Administration
- Moderator: **Darcy Immerman**, Senior Vice President, AECOM

10:30 am – 10:45 am

Break

10:45 am – 11:45 am

The Impact of the Upcoming Mid-Year Elections, the Congressional Budget Wars, and the Spike in Domestic Natural Gas and Oil Production on Potential Enactment of Federal Energy, Climate, and Tax Policy and Legislation in 2014

- Competing economic interests promote very different energy policy visions
- Do the ESPC and UESC programs garner more bi-partisan political support in an era of cost containment?
- Does the increase in supply of domestic oil and gas undermine the economics of energy efficiency?
- What is Corporate America telling Congress about energy policy preferences?
- Is Congressional support for energy tax credits and deductions on the wane?
- Assessing the likelihood of comprehensive tax reform in 2014 and the chances for extension of the 179D deduction
- Why OMB scoring of ESPC continues to discourage lawmakers from enacting legislation mandating the aggressive use of ESPCs in federal facilities

Jake Oster, Deputy Chief of Staff and Legislative Director, Office of Representative Peter Welch

Jeff Duncan, President, Duncan Government Strategies, LLC

Christine Keck, Director of Government Relations, Energy Systems Group

Moderator: **James Dixon**, Vice President, Corporate Compliance, ConEdison Energy

11:45 am – 12:15 pm

What the New EPA Standards Including Section 111D for Existing Power Plants May Mean for Energy Efficiency

- As EPA takes comments from its many stakeholders, what do EPA pundits believe will be the ultimate place for energy efficiency in the final rule?
- Are the evolving power plant standards likely to result in state implementation plans that use energy efficiency as a key compliance tool?

Kyle Danish, Partner, Van Ness Feldman

Moderator: **Terry E. Singer**, Executive Director, NAESCO

12:15 pm – 1:15 pm

Networking Lunch

1:15 pm – 1:45 pm

Competing for ESPC Project Awards Will Change with the Rollout of New Reporting Requirements and New FEMP Project Database

Phil Coleman, Program Manager for FEMP, Lawrence Berkeley National Laboratory

Moderator: **Donald Gilligan**, President, NAESCO

1:45 pm – 3:00 pm

Roundtable Discussion on Implementing Realistic Fixes to ESPC Bottlenecks and Ensuring Ongoing Federal ESPC and UESC Momentum

Christopher Abbuehl, Federal Business Development, Constellation

Alicia Collier, Energy Policy Director, Honeywell Building Solutions

Jeff Niesz, Senior Director, Federal Business Development, Pepco Energy Services

Bob Slattery, Research Analyst, Oak Ridge National Laboratory

Jim Spaulding, Director National Sales - Federal Energy Solutions, Siemens Industry, Infrastructure and Cities, Building Technologies Division

Timothy Unruh, Program Manager, Federal Energy Management Program, U.S. Department of Energy

Mark Wagner, Vice President, Government Relations, Johnson Controls Inc.

Moderator: **Britta MacIntosh**, Vice President, Business Development, NORESKO

3:00 pm

Wrap up