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Who We Are

The FPCC is a group of Energy Service Companies (ESCOs) advocating for increased federal use of Energy Savings Performance Contracts (ESPCs.) To that aim, our activities focus primarily on barrier removal and ensuring

“more, faster, bigger and better”

ESPC projects in the federal ESPC marketplace. The FPCC is the primary organization representing the Federal ESPC industry and our members represent over 90% of federal ESPCs.

We are focused on accelerating the pace, easing the approval process and increasing the number of federal performance contracts with the federal government.

2020 FPCC Members



Federal ESPC/UESC By the Numbers

- Over 500 ESPCs and UESCs since 1995
- Over \$10 B of private sector investment between 2010-2019
- Expected energy savings of almost twice that amount
- Since 1995, ESPCs have performed at 108% of guarantee on average
- ESPCs/UESCs create approximately 95 jobs for every \$10 M of investment
- Every state in the country has done at least one Federal ESPC

Significant Past Accomplishments

- Permanent Authority for Federal ESPCs (EPACT 2005)
- Several clarifications of Statute (EISA 2007)
- Address DOD selection process changes
- Fix T4C changes in contracting (DOD and other agencies)
- Addressed a variety of DOD challenges to authority
- Secured a Presidential Performance Contracting Challenge and extension of it
- Established Performance Contracting Caucus

House Energy Savings Performance Caucus

- Bipartisan Co-chairs: Reps. Welch, Kinzinger, Moulton and Hudson
- Over 50 members and growing
- Sponsor briefings
- Appropriations requests
- NDAA requests

Working with the Administration

- Performance Contracting Challenge
- Department of Energy
- Office of Management and Budget
- Department of Defense
- Council on Environmental Quality
- Department of Veteran's Affairs
- General Services Administration



Johnson Controls, Inc. Chiller Improvement

FPCC Current Work

- Appropriations: Increased FEMP Funding and AFFECT Program
 - VA Appropriations: report language to direct more funding to ESPC program
 - GSA language and funding for AFFECT like program
- NDAA: Pilot Program for leveraging performance contracting
- Authorize FEMP/set Goals: Introduced by Senators Murkowski and Manchin, “Federal Energy and Water Performance Act of 2019”
- Pass an ESPC Bill: Introduced by Senators Gardner and Coons, Reps. Welch and Kinzinger, “Energy Savings Through Public Private Partnership Act of 2019”
- Improve the "Open Back Better Act of 2020", introduced by Rep. Blunt Rochester and Senator Smith

Current Administration and Agency Work

- Department of Defense
 - Education efforts, problem solving and expansion of ESPCs
- Executive Order Implementation
- FEMP: AFFECT Grant Program
- Common Theme throughout: Leveraging resiliency and critical infrastructure into performance contracting

Looking Ahead- Bigger and Better ESPCs



The art of the possible



Cybersecurity



Making energy efficiency
a top priority